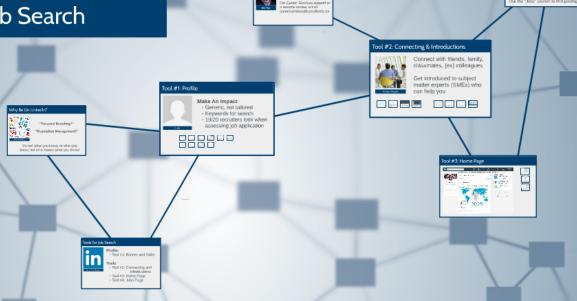
LinkedIn

Tools for Job Search

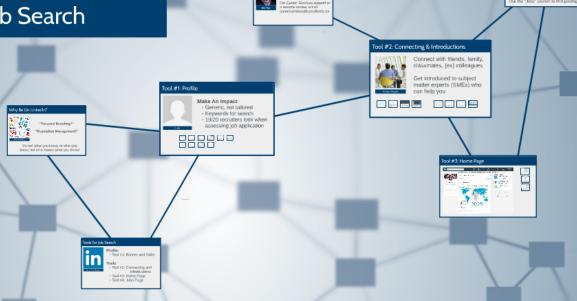


Eric Pye Manager, Member Services



LinkedIn

Tools for Job Search



Eric Pye Manager, Member Services



Why Be On LinkedIn?



"Personal Branding?"

"Reputation Management!"

It's not what you know, or who you know, but who knows what you know!

Tools for Job Search



Profile:

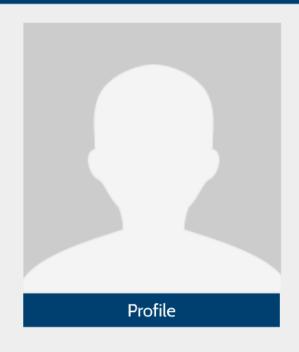
Tool #1: Banner and Skills

Tools:

- Tool #2: Connecting and Introductions
- Tool #3: Home Page
- Tool #4: Jobs Page

Poll Question 1

Tool #1: Profile



Make An Impact:

- Generic, not tailored
- Keywords for search
- 19/20 recruiters look when assessing job application





















Banner



Eric Pye

Career Advisor at CPA Alberta | Resumes | LinkedIn | Networking | Interviews | Workshop Facilitation

CPA Alberta • The University of Calgary
Calgary, Alberta, Canada • 500+ &

Not everyone knows what they want from their career, or how to land in their desired job or organization. I help clients make informed career choices, and network and market themselves into fulfilling employment. W... See more

What we see before scrolling If it's good, we'll explore further



Photo: Professional, 14x more views

No: Party pic's, holiday pic's, drinks, selfies



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Career Advisor at CPA Alberta | Resumes | LinkedIn | Networking | Interviews | Workshop Facilitation

Headline

- Default = Job
 - Title + Employer
- Highlight skills
 - for impact
- 120 characters

Unemployed?

- No employer
- Avoid "Looking for New Opportunities"
- Branding! Add "Experienced"



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Calgary, Alberta, Canada • 500+ &

Not everyone knows what they want from their career, or how to land in their desired job or organization. I help clients make informed career choices, and network and market themselves into fulfilling employment. W... See more

Summary: Not too long (7-10 lines)

 First 2 lines (before "See more") most important! Not everyone knows what they want from their career, or how to land in their desired job or organization. I help clients make informed career choices, and network and market themselves into fulfilling employment.

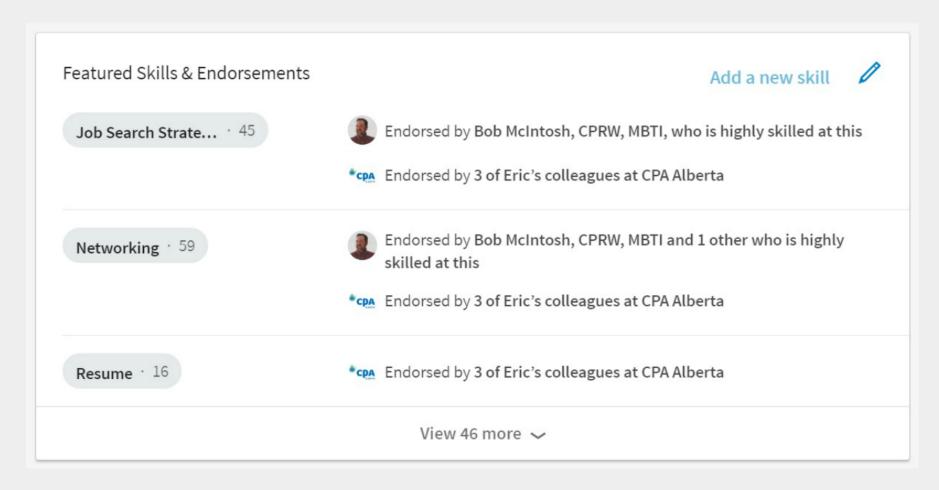
With a local and international career in coaching, recruitment, inter-cultural training and language teaching, along with education in Career Development, HR and Psychology, I help clients from varied backgrounds with job search strategy, networking, resumes and cover letters, interviews and career planning.

If you're a designated Accountant in Alberta, or student in one of the CPA professional programs, please reach out to me. I'd love to help you reach your employment and career goals! <u>See less</u>

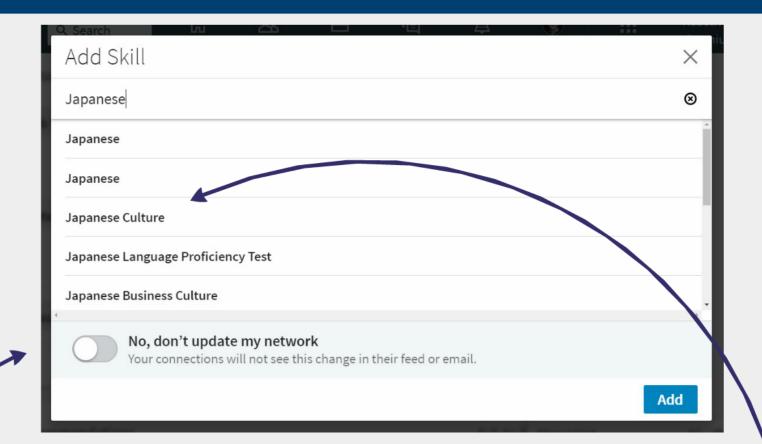
- Short, use keywords (searchable)
- Build credibility with experience and education

Skills

Poll Question 2



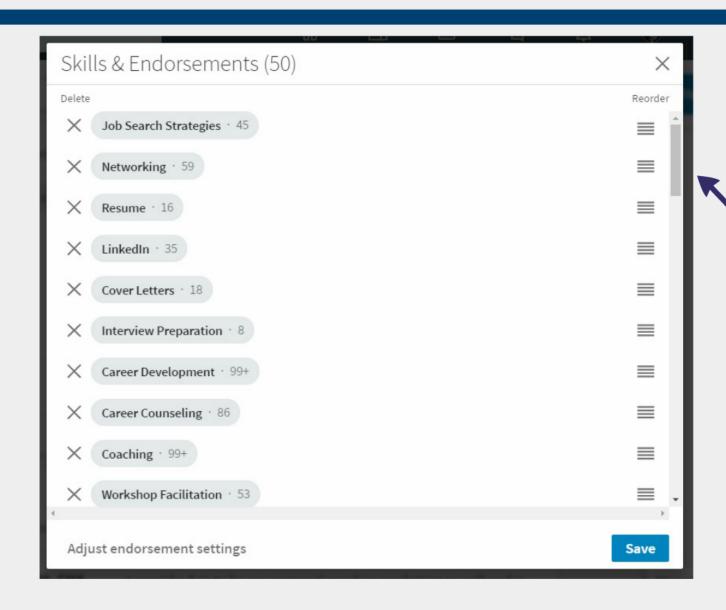
Skills are searchable Maximize number of skills (can have 50) Top three skills highlighted



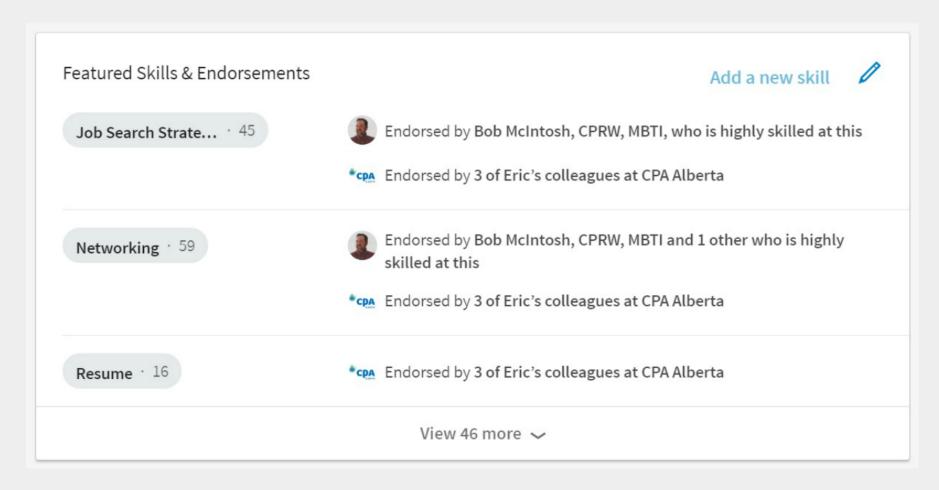
3 types: Technical, Soft and I.T.

Use suggested drop-down skill terms

Turn off network updates

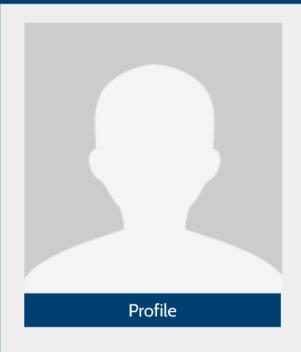


Reorder skills, prioritize Top-3



Skills are searchable Maximize number of skills (can have 50) Top three skills highlighted

Tool #1: Profile



Make An Impact:

- Generic, not tailored
- Keywords for search
- 19/20 recruiters look when assessing job application





















Tool #2: Connecting & Introductions



It's about People!

Connect with friends, family, classmates, (ex) colleagues

Get introduced to subject matter experts (SMEs) who can help you











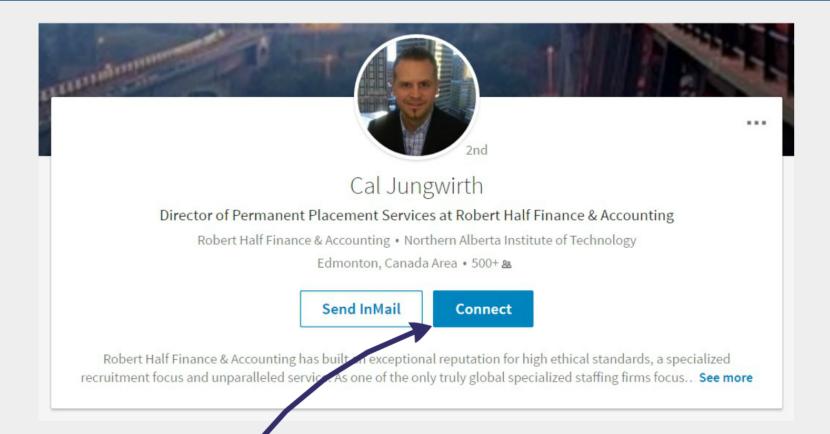






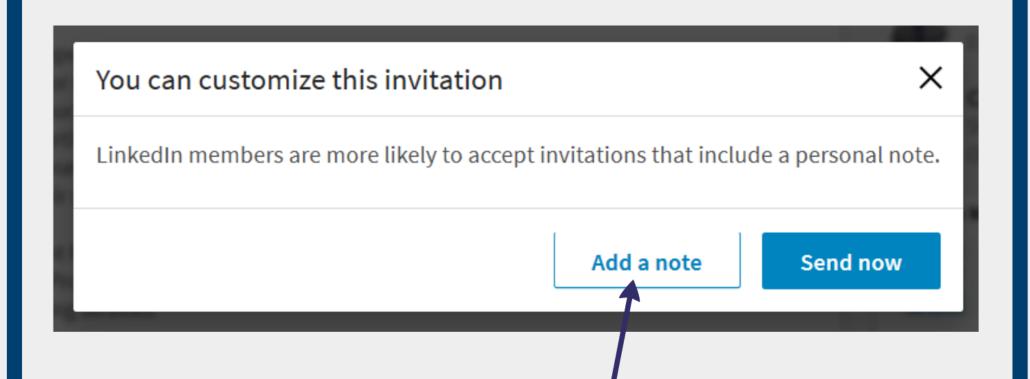
Connect

Poll Question 3



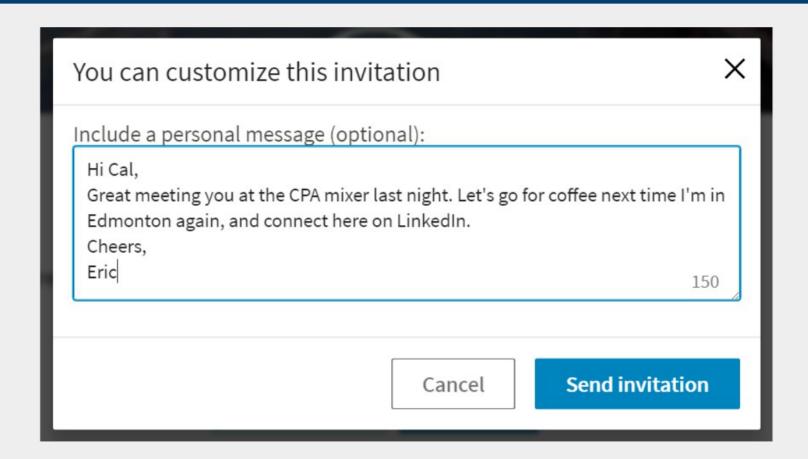
ONLY connect from another person's PROFILE page!

 Ignore "Connect" links elsewhere on LinkedIn



Always add a note!

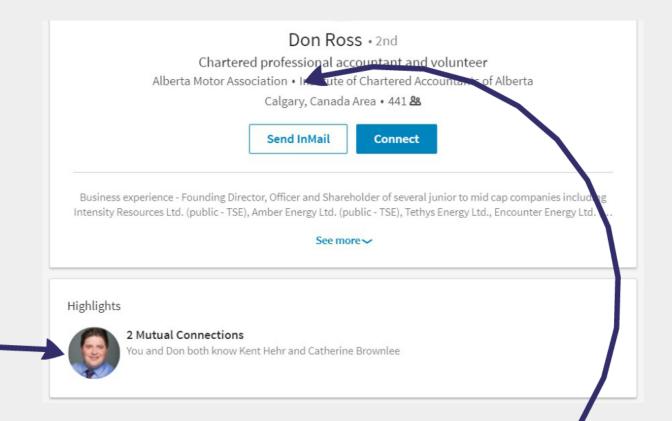
 Many users ignore invites that aren't personalized



Two key note elements:

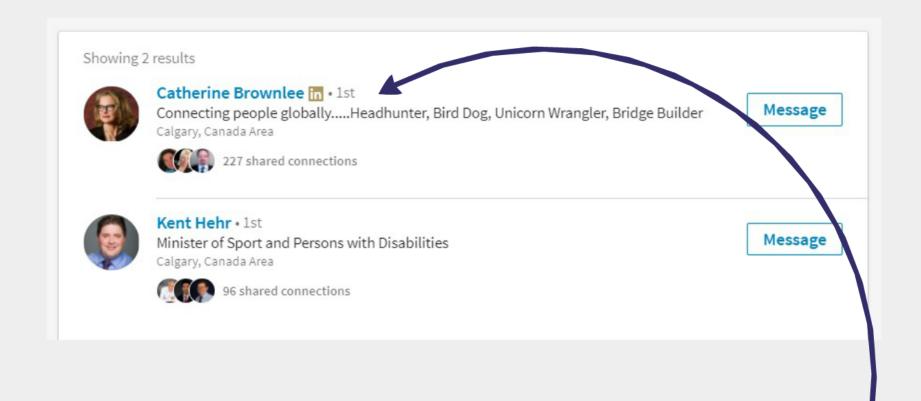
- How do I know (about) you?
- What do I want?

Get introduced



Get introduced to SME who can help:

Use mutual connections



Decide who will be most helpful

Hi Catherine,

I see you are connected on LinkedIn with Don Ross at AMA. I'd like to (learn about what it's like to work at AMA as I'm applying for a role there). Could you introduce me? I'll only need 15-20 minutes, and coffee's on me. Looking forward to hearing back from you. Eric

Request introduction:

- Clear goal (learning, not "job")
- Easy to accept (short, easy, free)

Tool #2: Connecting & Introductions



It's about People!

Connect with friends, family, classmates, (ex) colleagues

Get introduced to subject matter experts (SMEs) who can help you









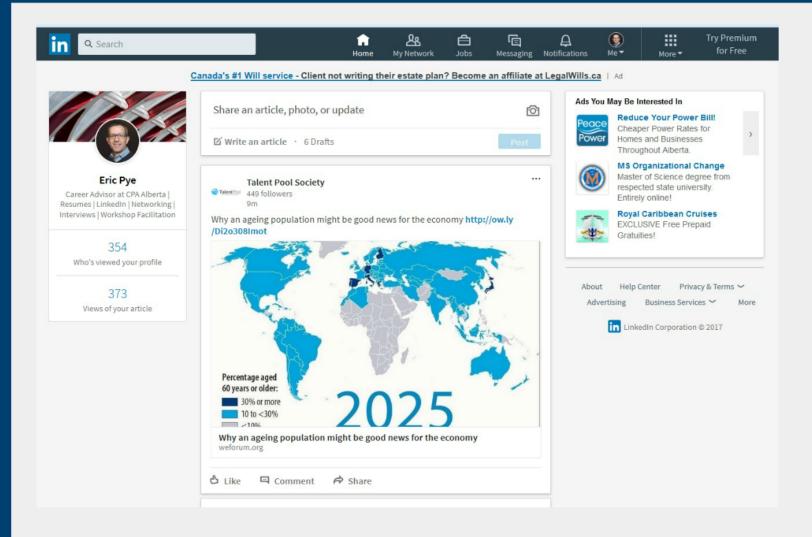








Tool #3: Home Page











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408

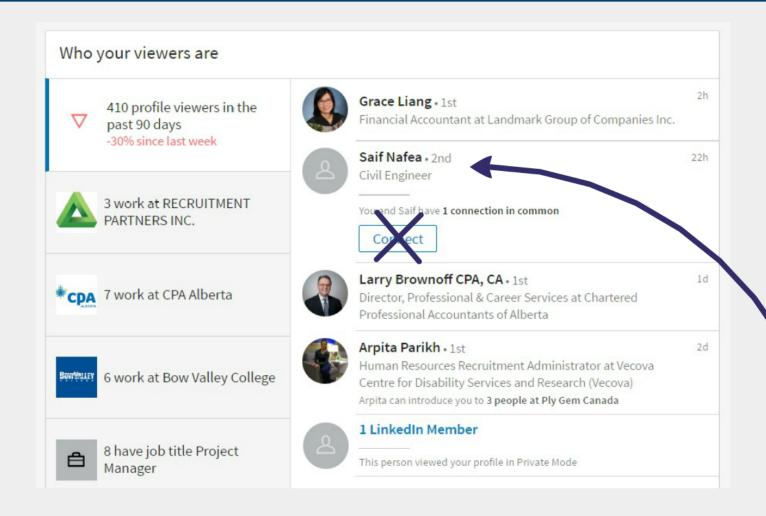
Who's viewed your profile

949

Views of your post

Use "Who's viewed your profile"

See who's shown interest in you



Someone you know, or recruiter? Connect with them, but remember... from their profile!



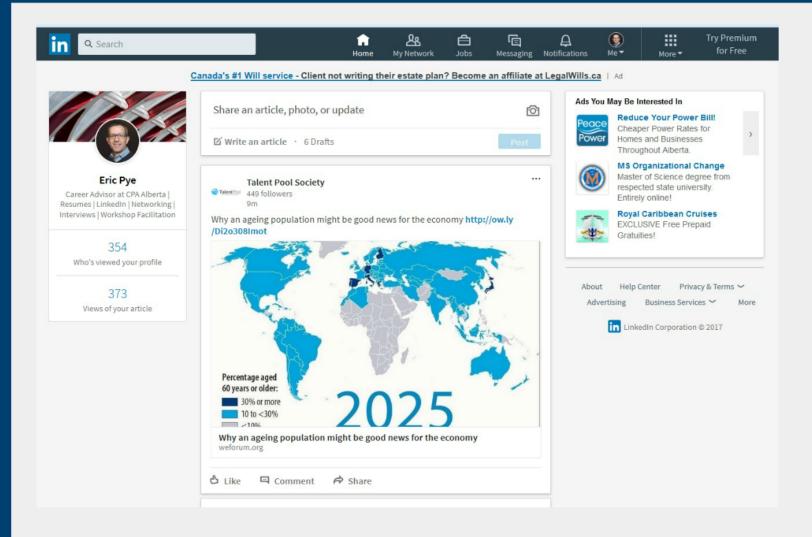
Connections benefit from your activity

Access daily, 15 minutes

Engage with content:

Like, Comment, Share

Tool #3: Home Page

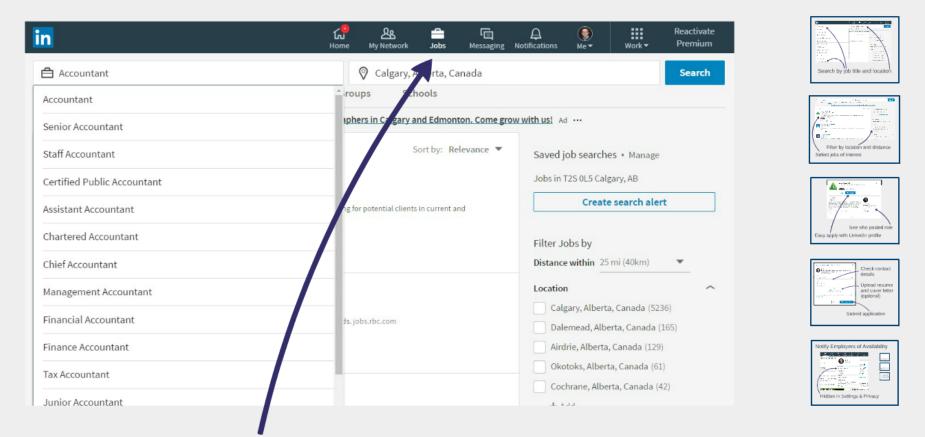




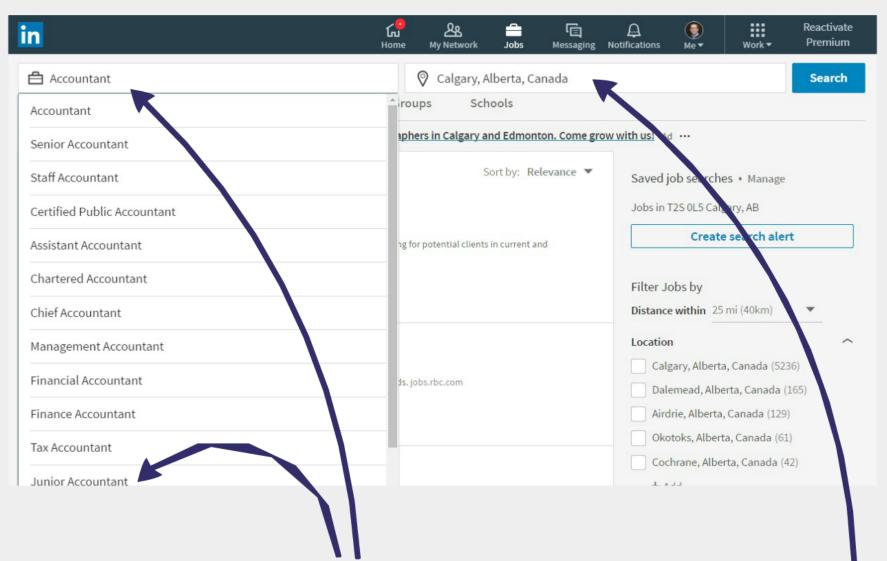




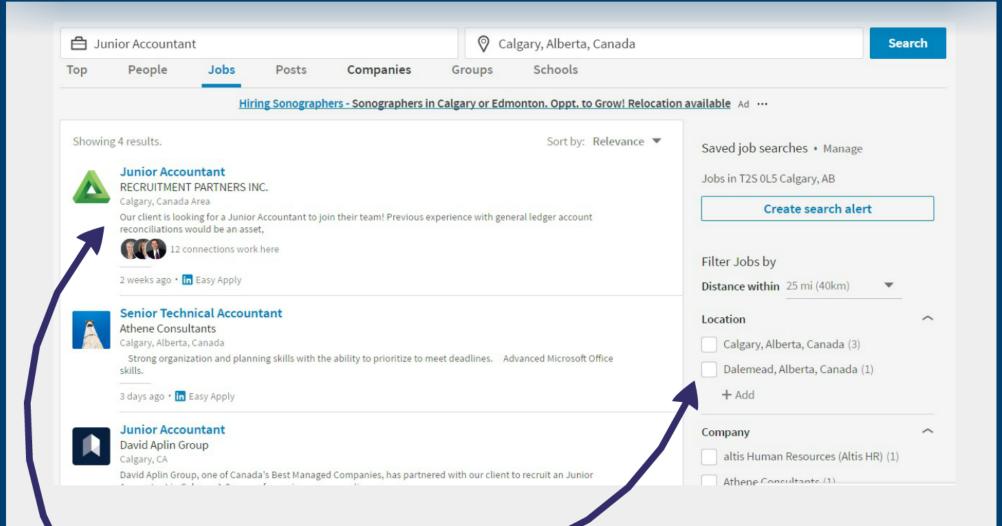
Tool #4: Jobs



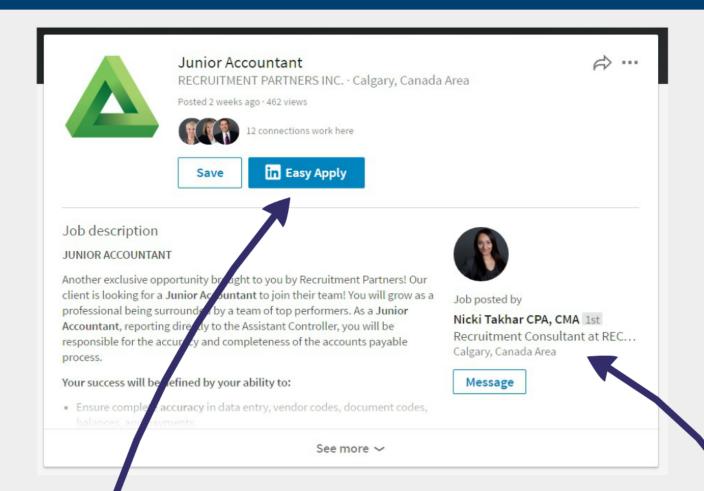
Use the "Jobs" section to find postings



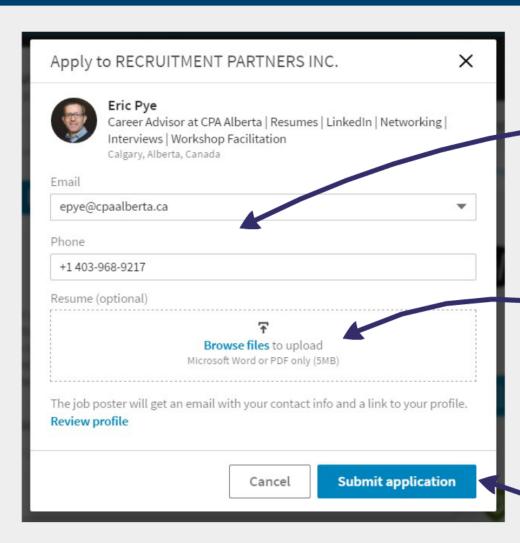
Search by job title and location



Filter by location and distance Select jobs of interest



See who posted role Easy apply with LinkedIn profile

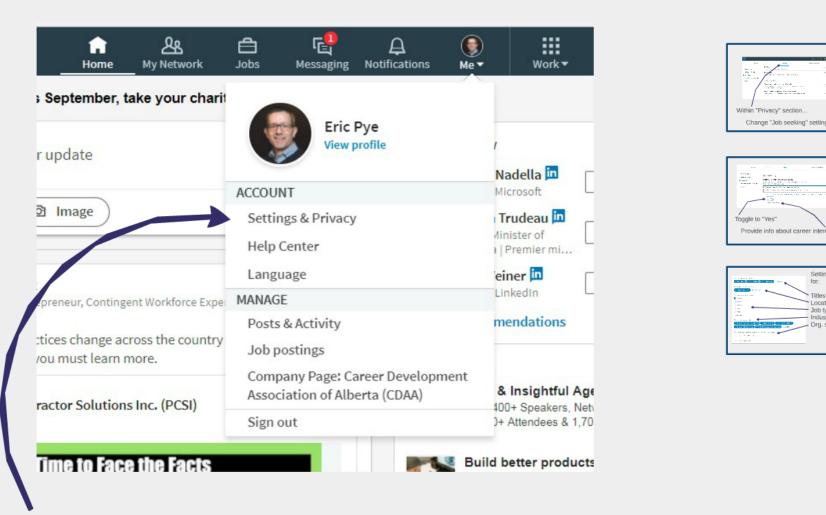


Check contact details

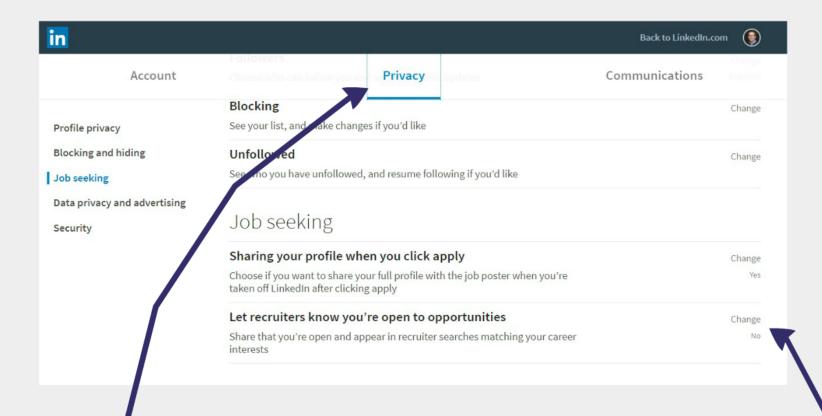
Upload resume and cover letter (optional)

Submit application

Notify Employers of Availability

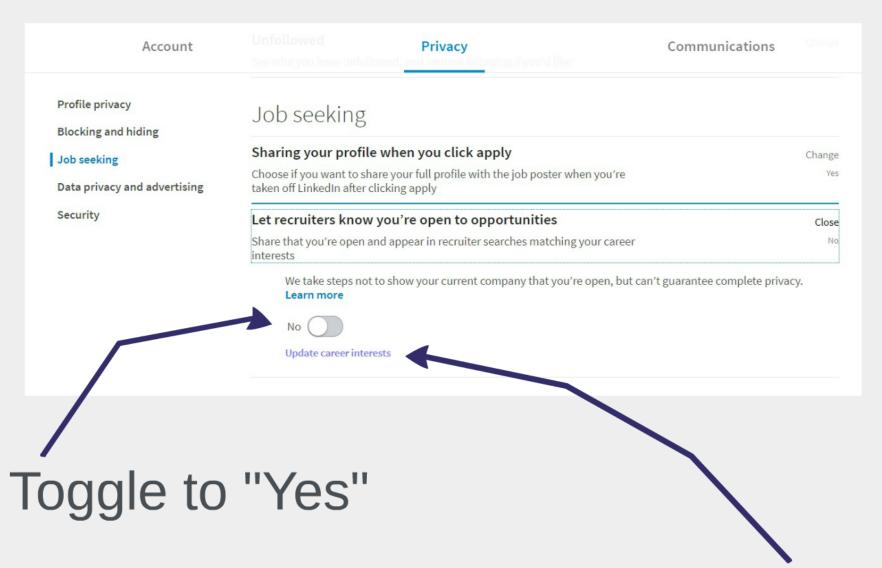


Hidden in Settings & Privacy

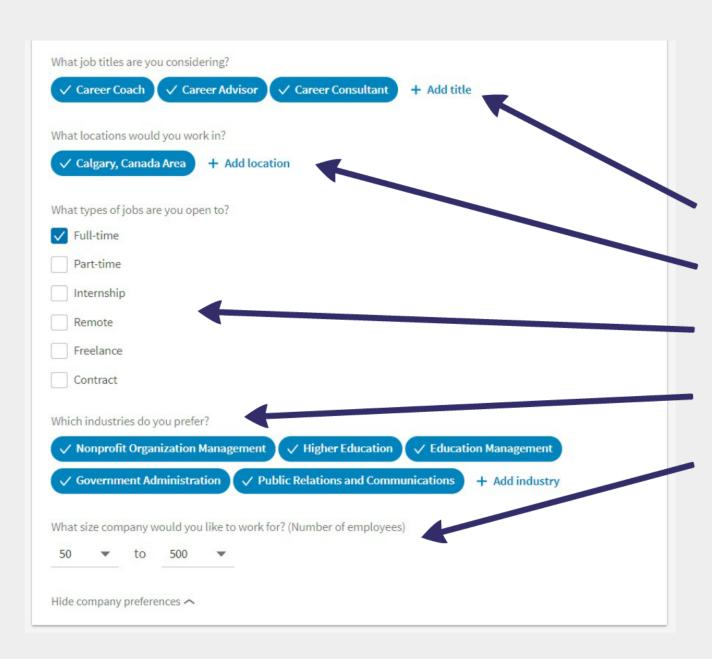


Within "Privacy" section...

Change "Job seeking" setting



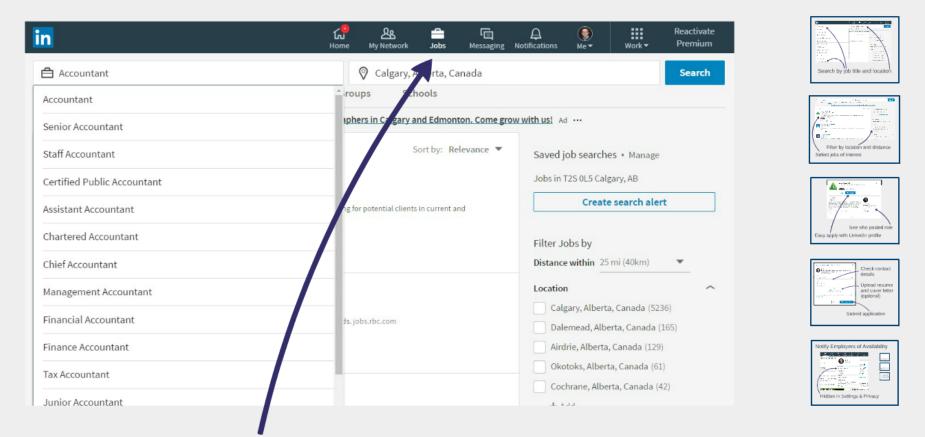
Provide info about career interests



Settings for:

Titles
Locations
Job types
Industies
Org. size

Tool #4: Jobs



Use the "Jobs" section to find postings

Thanks for listening



Eric Pye

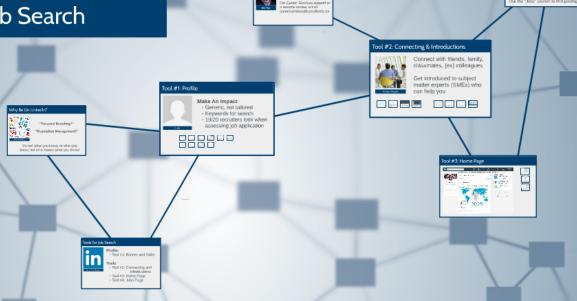
A recording of this webinar topic can be found at: jobs.cpaalberta.ca/articles.

For Career Services support or a resume review, email: careerservices@cpaalberta.ca

Poll Question 4

LinkedIn

Tools for Job Search



Eric Pye Manager, Member Services

